



## PROFILE

I am a hands-on Learning and Development specialist and an Agile Coaching enthusiast, with a passion for human potential, to nurture it, but most of all to champion it.

I am a pro-active person, always on the look for new tools and resources to deepen my Talent Management and Agile Coaching expertise, and to broaden my overall Project Management competences.

In my professional life, as in my personal one, I always look at how to make small tasks great and great tasks simple.

## AREA OF EXPERTISE

- Project Management
- Agile Coaching
- Learning and Development
- Talent Management
- Event delivery and facilitation
- Co-Active coaching

## CONTACT

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# ANDREIA LUNGULESCU

LEARNING & DEVELOPMENT SPECIALIST  
TALENT MANAGEMENT CONSULTANT  
CERTIFIED AGILE COACH ICP-ACC

## WORK EXPERIENCE

### ORGANIZATIONAL DEVELOPMENT CONSULTANT

Cyber Security Company, Dubai, United Arab Emirates

Dec 2018 – March 2020 (14 months, permanent contract)

#### Main achievements include:

- Performed root cause analyse for organizational problems and defined change and transition strategies
- Supported dev team's transition to the Agile development
- Collaborated cross-functionally with project managers and technical leaders to design, implement and achieve operational excellence focused on processes and standards, organizations and structures
- Designed and delivered product demos to potential clients
- Designed, developed and delivered technical training programs for internal and external clients

### OPERATIONS MANAGER

Sunset Rec Sports, Munich, Germany

Sept 2017 – Oct 2018 (1 year, collaboration)

#### Main achievements include:

- Planned, designed and facilitated over 80 events, and grew the average event participation with 25%
- Developed, designed and deployed targeted on-line marketing campaigns (Instagram, Facebook, Meetup etc.)
- Liaised with stakeholders to identify new business expansion opportunities and increased the amount of operations by 80%
- Supported the portfolio diversification and company differentiation initiatives

## **TECHNICAL LEARNING & DEVELOPMENT ACCOUNT MANAGER**

Intel Deutschland GmbH, Munich, Germany

Dec 2015 – Dec 2017 (2 years, maternity leave coverage)

### **Main achievements include:**

- Redesigned and regionally delivered the Technical Leadership Development program for Europe, Middle East and Asia (3 sessions)
- Led the definition, creation, and implementation of over 100 new learning solutions, to meet the technical needs of the Wireless and Connectivity division
- Worked closely with Business Leaders and Technical Experts to obtain biz sponsorship, subject matter experts and budget for different technical knowledge sharing programs
- Supported HR Germany with a series of local projects, such as the technical career progression project and the 2017 Reorganization project

## **SENIOR CONSULTANT PROGRAM DEVELOPMENT FOR GLOBAL LIFE & HEALTH ALLIANZ**

SJ Consulting, Munich, Germany

Apr 2014 – Oct 2015 (18 months, project based)

### **Main achievements include:**

- Designed, deployed and obtain external accreditation (CAA) for the Global L&H Academy curriculum and participant evaluation (12 e-learning and 24 classroom programs)
- Designed and mapped the workflows, processes and procedures for the successful functioning of the Academy
- Contributed to the design of the career progression matrix and process, in close collaboration with Senior Technical Leaders and HR Partners

## **TECHNICAL AND PROFESSIONAL CURRICULUM MANAGER**

Xerox Business Services, Bucharest, Romania

July 2013 – Feb 2014 (8 months, permanent contract)

### **Main achievements include:**

- Managed the implementation of the new LMS and the successful transition from SAP to Workday
- Contributed to and design the procedures and workflows related to course management, invoicing and report dashboard
- Coordinated LMS pilot testing and SAP data migration
- Ensured that the technical training plan was properly integrated in the career development path

## **LEARNING SPECIALIST**

OMV Petrom, Bucharest, Romania

July 2008 – June 2013 (5 years, permanent contract)

### **Main achievements include:**

- Partnered up with internal Instructional Design teams to develop and enhance the technical and professional training curriculum and content
- Facilitated new-hire onboarding sessions and on demand training sessions
- Maintain solid records of employee training history, session feedback and training supplier costs in SAP TEM and SAP MM

## **VOLUNTEER WORK FOR NON-PROFIT ORGANIZATIONS**

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### **PROJECT MANAGER**

April 2020 - present  
Scoala de Valori, Bucharest, Romania

### **CAREER / LIFE COACH**

May 2020 - present  
She is Mom Club, Bucharest, Romania

## **EDUCATION AND CERTIFICATIONS**

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### **ICAgile ICP-ACC CERTIFICATION**

July 2020– August 2020  
The Agile Company, France (Online)

### **CO-ACTIVE COACHING CERTIFICATION**

Feb 2018 – Feb 2020  
Schouten en Nelissen, Munich, Germany

### **UX DESIGN FOUNDATIONS**

Feb 2017 – March 2018  
CareerFoundry, Munich, Germany (Online)

### **MASTER DEGREE IN CLINICAL AND COGNITIVE-BEHAVIOURAL PSYCHOTHERAPY**

Oct 2010- June 2012  
Titu Maiorescu University, Bucharest, Romania

### **BACHELOR DEGREE IN ORGANIZATIONAL AND GENERAL PSYCHOLOGY**

Oct 2007 - June 2010  
Psychology and Education Faculty, Bucharest University, Romania

## **PERSONAL SKILLS AND COMPETENCES**

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### **TECHNICAL AND COMPUTER SKILLS**

Highly proficient with MS Office (Excel, Power Point, Word, Outlook, Visio), able to work with various operating systems (i.e Windows , Mac OS), eLearning Authoring tools, vector graphic and wire framing / prototyping tools, Jira ticketing system

### **SOCIAL SKILLS AND COMPETENCES.**

Excellent communication skills, emphatic, with the ability to work in a team as well as independently, well organized, fast learner regardless of the field, resilient, used to multicultural environments.

### **HOBBIES**

Volleyball, reading, hiking/ trekking and exploring nature

### **LANGUAGES**

**English** – Advanced level

**German** – Intermediate level

**Romanian** - Native speaker